



6426 Summer Gale

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## NEWS RELEASE

### FOR IMMEDIATE RELEASE

#### ***Conway Services Heating and Cooling* Receives Numerous Awards for Outstanding Sales and Service During 2004**

Currently going into its fifteenth year of operations, *Conway Services Heating and Cooling* has again received numerous awards from *Carrier Mid-South* and *York, International*, two of the leading suppliers of residential and commercial heating and air products.

"Upon winning several sales awards, including highest residential product sales and highest parts and supplies sales for 2004, it was the award for highest Infinity sales that really made John Conway's business stand apart," said Alan Cook, Carrier's market manager for the Memphis region. "I appreciate that he approaches all of his customers with such a high level of professionalism. He knows that every customer should be given the option of choosing an air conditioning and heating system that best fits their lifestyle and budgetary needs, and always strives to this end."

According to Sam Mullins, sales manager with York, International, "We, at Shelby-Skipwith Inc. and York International, are proud to have a quality company like Conway Services represent York. The awards that Conway earned during 2004 (highest supply sales, indoor air quality sales, spiff and consumer rebates, sales achievement and- inclusion in the Three Million Dollar Hall of Fame), are a testament to his commitment toward meeting, and/or exceeding, all of his customers' wants and needs."

Due to its growth, the company recently relocated to 6426 Summer Gale, Memphis, TN. **Grossing only \$250,000. in 1994, Conway Services grossed \$4 million in 2003, and surpassed its targeted goal of \$5 million for fiscal year 2004.**

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